

## **Central German Airports Group – To New Horizons from the Heart of Europe**

Since it was founded in 2000, the Central German Airports Group has been a successful example of how the worlds of politics, administration and business in Central Germany can pull together – both at state and local community levels. The strong network of the Central German airports is a significant factor in persuading international companies to set up in business here and it strengthens the regional economy.

The group achieved a total turnover of € 92.4 million in 2006, handled 79,760 flights and moved 4.19 million passengers and 39,954 tonnes of freight. The group directly employs 903 members of staff and trainees. Some 4,500 people work at the Central German Airports Group sites in a wide variety of companies and public service agencies.

### **Central Management Structure**

The Central German Airports Group and its subsidiaries – Flughafen Leipzig/Halle GmbH, Flughafen Dresden GmbH, PortGround GmbH and EasternAirCargo GmbH – have managed to expand the infrastructure at its two commercial airports in an efficient and customer-oriented manner. The main reason for this success is the group's central management structure. This ensures that funds are handled efficiently, the focus is coordinated strategically and it also opens the door for synergies to be exploited by the companies within the network.

### **Systematic Development**

There is clear evidence that the sustainable, service-oriented infrastructure policy pursued by the states of Saxony and Saxony-Anhalt has been correct; it has given the group an outstanding position in air traffic terms and links the region with European and global business centres through Leipzig/Halle and Dresden Airports.

Both airports are now ideally prepared to handle future growth in air traffic – the 3,600 metre long southern runway was completed at Leipzig/Halle in July 2007 next to its twin, the intercontinental northern runway, and work on the redevelopment and extension of the runway in Dresden has been finished. There is no shortage of slots here for take-offs and landings – which is the norm at many European airports. And the Federal Administrative Court confirmed in November 2006 that Leipzig/Halle Airport could be expanded to turn it into an international freight hub with flights operating around the clock.

## Data and Facts

### Shareholders

Free State of Saxony	76.64%
State of Saxony-Anhalt	13.58 %
City of Dresden	2.52%
City of Halle	5.16 %
City of Leipzig	2.10 %

### Supervisory Board

(As at: November 2007)

Chairman:

- **Willi Hermsen**, Airport Director (retired)

Deputy Chairmen:

- **Karl-Heinz Biesold**, Workers' representative, ver.di trade union
- **Dr. Karl-Heinz Daehre**, Minister, Ministry for Regional Development and Transport in the State of Saxony-Anhalt
- **Stanislaw Tillich**, Minister, Saxon State Ministry of Finance

Members

- **Jens Bullerjahn**, Minister, Minister of Finance in the State of Saxony-Anhalt
- **Dirk Hilbert**, Deputy Mayor, City of Dresden
- **Burkhard Jung**, Lord Mayor, City of Leipzig
- **Thomas Jurk**, Minister, Saxon State Ministry for Economics Affairs and Labour
- **Dietmar Kastner**, Managing Director, REWE Pauschaltouristik
- **Klaus Laepple**, President, German Travel Association (DRV)
- **Ralf Landgraf**, Workers' representative, Leipzig/Halle Airport
- **Jörg Päge**, Workers' representative, Dresden Airport
- **Dagmar Szabados**, Lord Mayor, City of Halle
- **Roland Teichmann**, Workers' representative, Leipzig/Halle Airport
- **Frank Vollbrecht**, Workers' representative, Dresden Airport

## Flughafen Leipzig/Halle GmbH

### Central Location and Intermodal Advantages - An Airport with Opportunities for Passengers and Freight



Located at the heart of the continent of Europe as it grows closer together, Leipzig/Halle Airport is a central continental hub that meets all the requirements for international passenger traffic and the logistics business: flight operations around the clock, a parallel runway system – both are 3,600 m long and guarantee all-weather operations all year round – plenty of slots and free space for companies to develop their business, particularly those needing close links with air, road and rail traffic (intermodality). These advantages make Leipzig/Halle Airport an attractive alternative in Germany, particularly as it is located in a business region that is showing strong growth. This fact is recognised by conventional scheduled and budget airlines, which are establishing a greater presence there; the Cargo Area South at the airport is growing as more companies set up in business.

Managing director: Eric Malitzke

#### Shareholders:

Central German Airports Group	94.00 %
Free State of Saxony	5.25 %
Leipzig Rural District	0.25 %
Schkeuditz	0.25 %
Delitzsch Rural District	0.25 %

## Flughafen Dresden GmbH

### The Gateway to Saxony's High-Tech Sector and History: Infrastructure for Growth Sectors



The airport is a favourite with business travellers and tourists alike with its excellent links to the motorways, roads and local rail feeder services. Big names in the semi-conductor and pharmaceutical industries have set up in business in the surrounding area and aerospace companies operate at the airport site itself. Both are continually increasing the volume of freight handled. Dresden's restored landmarks like the Church of Our Lady and the Green Vault have given tourist traffic a sharp boost and the city has also assumed a new role as a conference centre. The city's location near Poland and the Czech Republic is opening up potential for the airport and its catchment area has been enlarged as a result of these countries joining the EU.

Managing director: Dr. Michael Hupe

#### Shareholders:

Central German Airports Group	93.9960 %
Free State of Saxony	4.8366 %
Meissen Rural District	0.5837 %
Kamenz Rural District	0.5837 %

## PortGround GmbH

### **Efficient, Punctual and Reliable: Now Training DHL Personnel Too**



PortGround GmbH provides top quality ground and freight services for its airline customers at Leipzig/Halle and Dresden Airports. PortGround services are available around the clock 365 days a year.

The company has more than 300 motivated and well qualified employees and a fleet of the latest vehicles and special equipment to handle aircraft. As the number of cargo flights increases, the freight handling division is becoming more important. PortGround GmbH took over sole responsibility for this business division on 1 July 2006. It is also planning to expand its warehouse capacity at Leipzig/Halle Airport in the new World-Cargo-Center.

DHL has also placed its confidence in the ground service provider's expertise. PortGround is training DHL staff for their work on the apron area at their future air freight hub in Leipzig/Halle. The training programmes, each of which last four months, began in the spring of 2006 and continued in 2007.

Managing director: Dierk Näther

Shareholder:

Central German Airports Group

Aircraft handled in 2006: 36,480  
Air freight handled in 2006 in t: 21,808

## EasternAirCargo GmbH

### **The European Freight Professional for Business Further East**



UNTERNEHMEN DER MITTELDEUTSCHEN  
FLUGHAFEN AG

EasternAirCargo GmbH has its headquarters in Leipzig and has a branch in Frankfurt/Main. It operates as sales agent for several airlines and provides its customers from the haulage and logistics sectors with flights to more than 100 destinations in the Russian Federation and the Commonwealth of Independent States (CIS). Feeder services in Germany and Western Europe and a dense network of truck routes with partner companies in Russia guarantee reliable, fast and professional freight transport services. A network of cargo reception points all over Europe ensures that flows of freight are managed efficiently and cost-effectively. The company has its own transit license in Russia so that it can forward consignments without any difficulties. EasternAirCargo has gained a reputation as a specialist in the East within just a few years. Trained personnel, who can speak several languages, constant monitoring of consignments, proof of delivery and rapid advance notice of shipments to recipients are the hallmarks of the service provided by this growing cargo company.

Managing director: Stephan Blank

Shareholder:

Central German Airports Group